

Job Title: TECHNICAL ACCOUNT SPECIALIST BENELUX - FOOD INDUSTRY

Department: Commercial

Position Location: The Netherlands or Belgium-Home based position

Requisition ID: IGB-001

IdentiGEN is a leading example of how cutting-edge science has been successfully commercialised across the world.

We are an innovative organization, constantly applying our core expertise in genetic identification and protein supply chains to deliver solutions at the scale required by the food industry. IdentiGEN offers a full range of supporting genetic and genomic capabilities to our agri-food clients. Our relentless focus on DNA-verified data delivers greater transparency, provides certainty and enables valuable trust for our customers.

Our DNA TraceBack® platform is in widespread use by major retailers, food service providers and processors to proactively manage the supply chain and inspire valuable loyalty among customers and consumers.

Producers, processors, retailers and brand owners are looking for accurate traceability that provides full accountability to protect their brand's reputation, justify premium positioning in the market and meet consumer demand while being cost effective at scale.

The complexities of today's protein supply cause challenges for standard product tracking. DNA TraceBack® cuts through this complexity, providing an unprecedented level of supply chain transparency to inspire consumer confidence using the basic building blocks of all life — DNA.

IdentiGEN is part of the successful, growing MSD Animal Health Intelligence division within MSD group and has operations in Ireland, UK, Switzerland, North America and further offices in Europe.

For more information visit www.identiGEN.com

Job Description:

- As Technical Account Specialist (Benelux), you are versatile and will apply your knowledge of food production systems effortlessly during the development, implementation and maintenance of DNA TraceBack® projects at our customers
- You act as an initiator for customer projects and ensure that these projects are carried out effectively
- You also act as the contact person for troubleshooting
- You will have a keen awareness of the marketplace and the ability to identify market opportunities with existing and new customers.
- You will participate in internal projects/developments where required
- It is also important that you keep in regular contact with colleagues throughout the organization. Regular visits to the IdentiGEN facility in UK and Ireland are encouraged to maintain and build internal relationships.
- The role of Technical Account Specialist offers a very varied and independent position where you come into contact with a variety customers and factories

IdentiGEN

Key Competencies:

- You have gained sufficient work experience within the food industry (preferably the meat industry) with a good understanding of the agricultural sector, traceability systems and production processes
- You are a 'self-starter'
- Willingness to take on new and challenging tasks
- Good time management
- Analytical & creative in solving problems with an eye for detail
- Excellent communication skills
- Strong project management skills
- Results-oriented
- Willing to take responsibility
- Commercially minded
- Willing to travel and have a car driving license to visit customers on site

Qualifications:

Education Minimum Requirements

- You have completed at least HBO or equivalent course related to the food industry (e.g. food technology, agricultural education, animal and livestock farming, biological science)

Required Experience & Skills

- Fluent Dutch and English
- Proficient in Microsoft Office suite (especially Excel)
- Driving licence

Preferred Experience & Skills

- French

Compensation and Benefits

Salary dependent on experience and education

In addition, there are other favourable terms of employment, such as; e.g. company pension contribution, car allowance, performance bonus, further education support.

IdentiGEN

Search Firm Representatives Please Read Carefully:

MSD (tradenname of Merck & Co., Inc., Kenilworth, N.J., USA) is not accepting unsolicited assistance from search firms for this employment opportunity. Please, no phone calls or emails. All resumes submitted by search firms to any employee at MSD via email, the Internet or in any form and/or method without a valid written search agreement in place for this position will be deemed the sole property of MSD. No fee will be paid in the event the candidate is hired by MSD as a result of the referral or through other means.

Job: Commercial

Travel: Yes

Shift (if applicable): N/A

To **Apply Now**, please send your resume to AntelligJobs@MSD.com with the Acquisition ID included in the Subject.