



Job Title: Sales Representative, Allflex Livestock Intelligence

Department: Commercial

Position Location: Belgium, Flanders area

Requisition ID: AFSE#008

Allflex Livestock Intelligence is the world leader in the design, development, manufacturing and delivery of solutions for animal identification, monitoring and traceability. Our data-driven solutions are used by farmers, companies and countries to manage hundreds of millions of animals worldwide. By putting intelligent, actionable management information into farmers' hands, our solutions empower them to act in a timely manner to safeguard their animals' health and wellbeing, while achieving optimal production outcomes for a healthy food supply. Allflex Livestock Intelligence is a Livestock portfolio of digital products within MSD Animal Health.

As the largest provider of animal identification technology, we meet growing customer needs by providing over 500 million tags for identifying, tracking and monitoring animals every year and we monitor over 5.5 million cows daily, which allows access to real-time, actionable data and insights to help improve or enhance animal management and health outcomes.

With over 60 years of experience and around 1,900 team members worldwide, we have a global network of experts, each with a great depth of experience and unparalleled knowledge, who provide a valuable resource to farmers, companies and countries. Allflex Livestock Intelligence has manufacturing and technology subsidiaries in North America, Europe, Israel, South America, China, Australia and New Zealand. Our products are distributed in over 100 countries.

Through its commitment to the *Science of Healthier Animals*®, MSD Animal Health offers veterinarians, farmers, pet owners and governments one of the widest ranges of veterinary pharmaceuticals, vaccines and health management solutions and services as well as an extensive suite of digitally connected identification, traceability and monitoring products. MSD Animal Health is dedicated to preserving and improving the health, well-being and performance of animals and the people who care for them.

For more information visit <https://www.allflex.global/>.

Job Description:

- Sales Representative
- Through daily contacts with cattle farmers you sell high-quality Allflex monitoring concepts and products
- Maintain a positive business relationship with current and future customers
- Endeavour to achieve and exceed the allocated monthly, quarterly and annual sales targets in designated are
- Prepare and submit regularly sales reports to management
- Daily report into Salesforce (CRM system)
- Participating in the training of staff and clients on Allflex, SenseHub Monitoring and Electronic Identification System products as part of the ongoing day to day business.
- Continuously practice territory analyses and market potentials.

- Represent Allflex Livestock Intelligence at exhibitions and shows.

Qualifications:

Driven entrepreneur with passion for dairy farming

Job requirements

- 3 – 5 years commercial experience in dairy farming
- Knowledge of the daily practice of dairy farming is required.

Competences

- Passion and drive for dairy farming
- Commercially driven and result-oriented.
- Relationship builder and networker.
- Being able to analyze but also to be able to convert conclusions into action
- Technical knowledge/interest and computer literate
- Good communicative skills.
- Independent and full of initiative.

Required language:

Good oral and written command of Dutch (mother language), basic knowledge French and English

Search Firm Representatives Please Read Carefully:

MSD (tradename of Merck & Co., Inc., Kenilworth, N.J., USA) is not accepting unsolicited assistance from search firms for this employment opportunity. Please, no phone calls or emails. All resumes submitted by search firms to any employee at MSD via email, the Internet or in any form and/or method without a valid written search agreement in place for this position will be deemed the sole property of MSD. No fee will be paid in the event the candidate is hired by MSD as a result of the referral or through other means.

Job: Sales

Travel: Very occasionally.

To **Apply Now**, please send your resume to AntelliqJobs@MSD.com with the Acquisition ID included in the Subject.