



Job Title: Traceability Project Manager, Allflex Livestock Intelligence

Department: Sales

Position Location: Września, Poland, EMEA East

Requisition ID: AFEE001

Allflex Livestock Intelligence is the world leader in the design, development, manufacturing and delivery of solutions for animal identification, monitoring and traceability. Our data-driven solutions are used by farmers, companies and countries to manage hundreds of millions of animals worldwide. By putting intelligent, actionable management information into farmers' hands, our solutions empower them to act in a timely manner to safeguard their animals' health and wellbeing, while achieving optimal production outcomes for a healthy food supply. Allflex Livestock Intelligence is a Livestock portfolio of digital products within MSD Animal Health.

As the largest provider of animal identification technology, we meet growing customer needs by providing over 500 million tags for identifying, tracking and monitoring animals every year and we monitor over 5.5 million cows daily, which allows access to real-time, actionable data and insights to help improve or enhance animal management and health outcomes.

With over 60 years of experience and around 1,900 team members worldwide, we have a global network of experts, each with a great depth of experience and unparalleled knowledge, who provide a valuable resource to farmers, companies and countries. Allflex Livestock Intelligence has manufacturing and technology subsidiaries in North America, Europe, Israel, South America, China, Australia and New Zealand. Our products are distributed in over 100 countries.

Through its commitment to the *Science of Healthier Animals*®, MSD Animal Health offers veterinarians, farmers, pet owners and governments one of the widest ranges of veterinary pharmaceuticals, vaccines and health management solutions and services as well as an extensive suite of digitally connected identification, traceability and monitoring products. MSD Animal Health is dedicated to preserving and improving the health, well-being and performance of animals and the people who care for them.

For more information visit <https://allflexpolska.pl/pl/o-firmie/>

Job Description:

Reporting to:

SCR Area Manager Central-East Europe

Summary of Position:

The Polish Government is looking to introduce a world leading food traceability scheme to Poland and is in the process of choosing partners to deliver these projects. As the global leader in Animal Intelligence, Allflex will be

bidding for these projects and should Allflex be successful then a dedicated project manager will be required to manage the delivery and implementation phase.

Delivery of the projects will require working closely with many levels of the organisation, including the Innovation Centre in Israel, the EMEA Customer Service Hub & Technical Support teams and the local team in Poland. There will be many stakeholders to manage and complex issues to address.

It is expected that following the delivery of the traceability projects, the position will transition either to support similar projects globally, or to ensure excellent customer experiences in Poland.

Position Responsibilities

The Traceability Project Manager will:

- Manage key projects until completion, coordinating workstreams and managing timelines
- Coordinate with regional and global support as necessary
- Manage a complex partnership of Government and other stakeholders
- Ensure projects are delivered to an agreed budget
- Keep a tight grip of the scope, and ensure alignment is maintained with appropriate approvals procedures for any changes
- Assist in documenting the project to enable it to be replicated in other markets

Key Competencies:

Behavioral Competencies:

- **Managing Vision and Purpose** – Conscientious attitude with a strong attention to detail; communicates a compelling and inspired vision or sense of core purpose; thinks beyond today; envisions possibilities; is optimistic; creates mileposts and symbols to rally support behind the vision; makes the vision sharable by everyone; can inspire and motivate the project team; can turn a complex project into an appropriate set of tasks and manage the completion of those tasks within an agreed budget and timeframe; works through a consistent process, setting and documenting milestones as appropriate
- **Organizational Management**– Effectively manages matrixed organizational structure; can explain headquarters' views and actions to the project team; provides project team and headquarters perspective on each other's positions; ability to find compromise when faced with organizational conflict; is an outstanding communicator; works the formal network well; never misses an opportunity to explain or sell a position; fluent spoken and written English
- **Motivating Others** – Creates a climate in which people want to do their best; can motivate team and project members without direct authority; can assess each person's strengths and weaknesses and uses that assessment to get the best out of him/her; empowers others; invites input from each person and shares ownership and visibility; makes each individual feels his/her work is important; is someone people like working for and with.
- **Cross-Cultural Resourcefulness** – Gets things done harnessing resources from across the Region; can manage at times with limited or inadequate resources; able to obtain rare resources; good negotiation skills; operates effectively under ambiguous, uncertain conditions; able to determine prioritized areas of focus; listens to and acts on advice of functional managers & experts; builds relationships quickly; relates well to a wide spectrum of people; effectively leverages local skills to get things done

- **Conflict Management** – Steps up to conflicts, seeing them as opportunities; reads situations quickly; good at focused listening; can work through tough agreements and settle disputes equitably; can find common ground and get cooperation with minimum disruption
- **Dealing with Paradox** – Comfortable with ambiguity and able to manage apparently conflicting goals; is very flexible and adaptable when facing tough calls; can combine seeming opposites like being compassionately tough, exhibits courage and candor; sets strong but flexible standards; can act differently depending upon the situation and its unique needs; is seen as balanced despite the conflicting demands of the situation; pragmatic with commercial acumen and a strong focus on results; hands-on approach with no hesitation to get sleeves rolled up

Qualifications:

Education Minimum Requirements

- N/A

Required Experience & Skills

What we're looking for:

We're looking for someone who is detail-oriented and can break out a complex project into the discreet tasks required to achieve the desired result. They need to be unafraid to ask searching questions, striving always to bring clarity to the project and able to effectively communicate that clarity to others.

Preferred Experience & Skills

N/A

Local legal language - Polish

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Job: Sales

Travel: YES, 60%

Shift (if applicable): N/A

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